

## PATHWAYS

### Marketing Management (A.A.S. Degree)

FALL 2014-SPRING 2015

#### REMEDIAL SEQUENCE (if required)

<input type="checkbox"/> ESL 1 (8) ▶▶	<input type="checkbox"/> ESL 2 (6) ▶▶	<input type="checkbox"/> ESL 3 (6) ▶▶	<input type="checkbox"/> ENG 9 (4)
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<input type="checkbox"/> ENG 1 (4) ▶▶	<input type="checkbox"/> ENG 2 (4)
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<input type="checkbox"/> RDL 1 (5) ▶▶	<input type="checkbox"/> RDL 2 (5)
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<input type="checkbox"/> MTH 1 (4) ▶▶	<input type="checkbox"/> MTH 5 (6)
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<input type="checkbox"/> CHM 2 (4)
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#### GRADUATION REQUIREMENTS

<input type="checkbox"/> CAT-R	<input type="checkbox"/> CAT-W	<input type="checkbox"/> CAT-M	<input type="checkbox"/> GPA ≥ 2.0
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<input type="checkbox"/> Writing Intensive 1	<input type="checkbox"/> Writing Intensive 2
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#### FRESHMAN REQUIREMENT

<input type="checkbox"/> FYS 11 / OCD 1
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<sup>1</sup> Students planning to transfer to a four-year college should take MTH 30 or 31. The prerequisite for MTH 30 is MTH 6.

<sup>2</sup> Students may select either a 4-credit or a 3-credit science course. Students selecting a 3-credit course must also complete an additional 1-credit lab course to fulfill graduation requirements.

<sup>3</sup> **Flexible Core B:** COMM 20, ECO 12, HIS 20, HIS 23, HIS 24, HIS 51, POL 11, and POL 41  
**Flexible Core C:** ART 11, ART 12, ART 55, ART 56, COMM 26, FRN 122, ITL 122, MUS 11, MUS 12, SPN 125, SPN 130, and SPN 131  
**Flexible Core E:** BIO 20 / HLT 20

<sup>4</sup> Select two credits in Physical Education or one course in Health Education.

<sup>5</sup> Students who have completed MTH 06 (or three years high school mathematics) and intend to transfer to a four-year college may take BUS 41 instead of BUS 111.

<sup>6</sup> CWE 31 is a two (2) credit course. A student should enroll in CWE one year before graduating or when starting the third semester. See the CWE advisor in Loew Hall, Career Services, during the second semester. Students who are employed full-time are not required to complete CWE. A waiver must be obtained from the Department Chairperson by submitting documentation of current full-time employment. After a written waiver of CWE is obtained, the student must substitute the required CWE credits with any course(s) offered by the Business and Information Systems Department. College Work-Study assignments within CUNY may not be used as substitutes for the CWE internship.

#### REQUIRED COMMON CORE (course list available online)

<input type="checkbox"/> A	English Composition ENG 10 OR ENG 11, and ENG 12, ENG 14, ENG 15, or ENG 16	6
<input type="checkbox"/> B	Mathematical and Quantitative Reasoning <sup>1</sup> MTH 21 Survey of Mathematics I OR MTH 23 Probability and Statistics	3
<input type="checkbox"/> C	Life and Physical Sciences <sup>2</sup> AST 111, BIO 11, CHM 11, CHM 17, ENV 11, ESE 11, ESE 12, ESE 13, PHY 110 or PHY 11	3-4
<b>Subtotal:</b>		<b>12-13</b>

#### FLEXIBLE COMMON CORE (course list available online)

<input type="checkbox"/> A	World Cultures and Global Issues HIS 10 History of the Modern World OR HIS 11 Introduction to the Modern World	3
<input type="checkbox"/> B	US Experience in its Diversity <sup>3</sup> OR	3
<input type="checkbox"/> C	Creative Expression <sup>3</sup> OR	
<input type="checkbox"/> E	Scientific World <sup>3</sup>	
<input type="checkbox"/> D	Individual and Society COMM 11 Fundamentals of Interpersonal Communication	3
<b>Subtotal:</b>		<b>9</b>

#### REQUIRED AREA OF STUDY

<input type="checkbox"/> PEA OR HLT	Physical Education OR Health Education <sup>4</sup>	2
<b>Subtotal:</b>		<b>2</b>

#### SPECIALIZATION REQUIREMENTS

<input type="checkbox"/> ACC 111	Fundamental Accounting I	4
<input type="checkbox"/> BUS 10	Introduction to Business	3
<input type="checkbox"/> BUS 111	Applications of Mathematics for Business <sup>5</sup>	3
<input type="checkbox"/> COMM 12	Voice and Diction: Business and Professional Speech	2
<input type="checkbox"/> DAT 10	Computer Fundamental and Applications	3
<input type="checkbox"/> LAW 41	Business Law	3
<input type="checkbox"/> MKT 11	Principles of Marketing	3
<input type="checkbox"/> MKT 18 OR <input type="checkbox"/> MKT 47	Consumer Behavior OR E-Marketing	3
<input type="checkbox"/> MKT 48	Marketing Management	3
<input type="checkbox"/> MKT 41 OR <input type="checkbox"/> FIN 31	Management of Retail Operations OR Principles of Finance	3
<input type="checkbox"/> MKT 43	Principles of Advertising	3
<input type="checkbox"/> KEY 10	Keyboarding for Computers	1
<input type="checkbox"/> CWE 31	Cooperative Work Experience <sup>6</sup>	2
<input type="checkbox"/> LAB	Lab Science Credit <sup>2</sup>	0-1
<b>Subtotal:</b>		<b>36-37</b>

**TOTAL : 60**