## **PATHWAYS**

# Business Administration (A.S. Degree)

Marketing Management Option FALL 2019-SPRING 2020

REMEDIAL	SEQUENCE	(if required)	١
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☐ ESL 1 (8) <b>&gt;&gt;</b>	☐ ESL 2 (6) <b>→</b>	☐ ESL 3 (6) <b>→</b>	☐ ENG 9 (4)		
☐ ENG 1 (4) <b>→</b>	☐ ENG 2 (4)				
☐ RDL 1 (4) <b>&gt;&gt;</b>	☐ RDL 2 (6)				
☐ MTH 1 (4) ▶	☐ MTH 5 (6) <b>→</b>	☐ MTH 06 (6)			
☐ CHM 2 (4)					
GRADUATION REQUIREMENTS					
☐ CAT-R	☐ CAT-W	☐ CAT-M	☐ GPA ≥ 2.0		
☐ Writing Intensive 1		☐ Writing Intensive 2			
REQUIRED FRESHMAN SEMINAR					
☐ FYS 11					

<sup>1</sup>In order to comply with transfer requirement at Senior Colleges, students are required to complete MTH 30 or MTH 31 to fulfill Required Core B. The program has been given a waiver to require its students to take MTH 30 or MTH 31 to fulfill Required Area B. If students transferring into this program complete a different course in this area, they will be certified as having completed the Common Core, but it may not be possible for them to finish their degree within the regular number (60) of credits.

<sup>2</sup>Students may select either a 4-credit STEM Variant science course or a 3-credit science course to fulfill Required Core C. Students selecting a 3-credit course must also complete an additional 1-credit lab course to fulfill graduation requirements.

<sup>3</sup>In an effort to select courses which can be accepted as transfer credits at Senior Colleges and give students the breadth of knowledge required nationally of Business Majors, students are strongly recommended to complete HIS 10 or HIS 11 and/or COMM 34 to fulfill Flexible Core A; ECO 12 fulfill Flexible Core B; and COMM 11 and/or ECO 11 to fulfill Flexible Core D.

### Notes:

- Students are encouraged to begin Transfer Planning early in their Academic careers.
  Please visit the Transfer Planning web site for the timeline as well as the information on Articulation and transfer: <a href="http://www.bcc.cuny.edu/TransferCounseling/">http://www.bcc.cuny.edu/TransferCounseling/</a>
- Students interested in transferring to Lehman College, SUNY Maritime, SUNY Potsdam, and Baruch College should visit the articulation agreement section of the Transfer Planning web site for recommended courses at http://www.bcc.cuny.edu/Transfer Counseling/articulation.html.

<sup>4</sup>Students must take FYS 11 prior to earning 24 degree or equated credits. Students who have earned 24 or more degree or equated credits are permitted to use the one credit as a free elective. It is highly recommended that students take FYS 11 in their first or second semester. This requirement will be waived for students who have earned 24 or more degree or equated credits at BCC or another college and transfer into this program.

## REQUIRED COMMON CORE (Course list at: http://www.bcc.cuny.edu/pathways/?p=Required-Common-Core)

	English Composition	
□A	ENG 110 <b>OR</b> ENG 111; <b>AND</b> ENG 112 <b>OR</b> ENG 113 <b>OR</b> ENG 114 <b>OR</b> ENG 115 <b>OR</b> ENG 116	6
	Mathematical and Quantitative Reasoning <sup>1</sup>	
∐В	MTH 30 Pre-Calculus Mathematics <b>OR</b> MTH 31 Analytic Geometry & Calculus I	4
□ C	Life and Physical Sciences <sup>2</sup>	3-4
	Subtotal:	13-14

### FLEXIBLE COMMON CORE (Course list at: http://www.bcc.cuny.edu/pathways/?p=Flexible-Common-Core)

Principles of Accounting I

Students can complete no more than two courses from any one discipline or interdisciplinary field.	
☐ A World Cultures and Global Issues³	
☐ B US Experience in its Diversity <sup>3</sup>	3
☐ C Creative Expression	3
☐ D Individual and Society³	3
☐ E Scientific World	
☐ A-E Select an additional course from Flexible Core A-E	
Subtotal:	18

## **MAJOR REQUIREMENTS**

☐ ACC 111

	TOTAL:	60-61 <sup>5</sup>
	Subtotal:	28-30
	Marketing Management	3
	Principles of Advertising	3
MKT 41 OR	Management of Retail Operations <b>OR</b>	
☐ MKT 47	E-Marketing	3
 ☐ MKT 18 <b>OR</b>	Consumer Behavior <b>OR</b>	
☐ MKT 11	Principles of Marketing	3
Marketing Management Option Requirements		
☐ LAB	Lab science credit <sup>2</sup>	0-1
☐ LAW 41	Business Law	3
☐ FYS 11	First Year Seminar <sup>4</sup>	0-1
□ DAT 10	Computer Fundamentals and Applications	3
☐ BUS 51	Principles of Management	3
☐ BUS 41	Business Statistics	3
L ACC III	1 findples of Accounting 1	4



<sup>&</sup>lt;sup>5</sup> Students transferring into the program with 24 or more degree or equated credits will be exempt from FYS 11 and only required to complete 60 credits to graduate.